

Paul Murray
PMIS
5 Berwick Grove
Little Sutton
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25th August 2011

Dear Paul

Following your recent arrangement of insurance cover for our home, you might appreciate knowing that my wife and I had an argument over your services! Not in terms of whether we should have involved you, but why we haven't spoken to you before.

Your recent highlighting of a client that had used online comparison sites to arrange their own insurance struck a chord as we had always been kind of a "last minute" people when it came to arranging cover, indeed to the extent that for the past few years, we had simply renewed.

Imagine our surprise, indeed shock even, when your review highlighted that we were paying for cover that was at least two and a half times that necessary. Your methods of research, followed by the simple explanation of the options make gaining suitable cover far less exhausting than the amount of time that was spent initially on the web for the original cover several years ago and having taken the time to have a look, if anything, online appears even more daunting now.

Thank you for taking the time to listen to our concerns, and we look forward to recommending you (more) to others over the coming weeks and months.

Thank you.



Chalky White

Partner